



## PELLENC ST AND SESOTEC PARTNERSHIP AGREEMENT

### *Sorting Solutions for the Plastics and Metals Recycling Industries in selected markets*

Recycling markets are more and more demanding on material quality under the influence of various drivers such as the European Circular Economy Package or the situation with the Chinese import ban: as a result, most market players recognize optical sorting as one of the key enablers of the circular economy.

In this context, and to respond to a fast-paced market growth, Pellenc ST and Sesotec GmbH have recently concluded a new partnership to complement their market and product portfolio. This agreement covers the distribution of flake sorting equipment for plastics recycling applications in France, Japan and the UK and sensor-based sorting equipment for End-of-Life Vehicles, Metal scrap and the WEEE-recycling markets in France and Japan. For the other territories and for other waste sorting applications, new opportunities will be treated on a case-by-case basis.

The communication between the teams from Pellenc ST and Sesotec have highlighted common values, a similar product and technology approach and a true complementarity that will allow to jointly strengthen their positions. It also represents the start of a new and solid French-German industrial partnership that will be enriching for both companies and that will continue to evolve, step-by-step, based on future opportunities.

Michael Perl, Head of Sorting Recycling for Sesotec indicates: *"With more than 50 years of combined experience in the waste and recycling market, we decided to pool the state of the art of our sorting technologies to satisfy ever-growing quality standards"*. And Jean Henin, President of Pellenc ST, concludes: *"This exciting partnership will enable to provide to our customers complete sorting solutions and to give them better guidance"*.

The ultimate common goal is to propose the best of their product and technology offerings, in order to meet the markets needs of today and tomorrow.

#### About Pellenc ST

Pellenc ST designs, produces and markets optical sorting and inspection equipment for the waste treatment and the recycling industries. Its technology sorts and recovers materials from various waste sources including, selective collection, municipal solid waste, industrial, electronics, automotive and construction waste in more than 40 countries around the world. Based on proprietary R&D and "Made in France" manufacturing, Pellenc ST offers equipment that is robust and easy-to-use. The company develops methods and quality control processes certified ISO 14001, ISO 180001 and ISO 9001.

With over 1 500 machines installed worldwide, the Pellenc ST network benefits from local teams specially dedicated to the customers satisfaction. Sales and customer service teams support their partners with specific expertise to optimize their sorting line. The hotline responds 24/7 and service engineers travel worldwide to guarantee the highest level of performance and availability.

 [www.pellencst.com](http://www.pellencst.com)

#### About Sesotec

Sesotec is one of the world's leading manufacturers and developers of inspection, separation and sorting systems. Sesotec systems are used in process, packaging, and production lines throughout industry and in the specialized preparation of materials for recycling.

Its customers operate in a wide variety of industries; from food to plastics and recycling. For them, the complexities of manufacturing high-quality goods at low cost are ever present. In many cases, particularly stringent hygiene standards must be met. Sesotec has developed a range of products unequalled in versatility and quality. Precision, intelligence and customer focus: these three guiding principles govern the quality of the services that the company provides, and are key to the trust it has built up with its customers over the years.

Sesotec is an independent organisation, first established in Germany in 1976; its principle facility for design, development and manufacture, and its commercial headquarters remain there. This offers a level of consistency which continues through to its subsidiaries and encompasses all after-sales activities.

 [www.sesotec.com](http://www.sesotec.com)